



UNCOMMONLY INDEPENDENT

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Independence gives us the freedom to think and act entirely in the best interests of our clients' business.

OVERVIEW

The world's largest independent insurance brokerage.

Lockton is a global professional services firm with over 8,000 Associates who advise clients on protecting their people, property and reputations.

Lockton has grown to become the world's largest privately held, independent insurance broker by helping clients achieve their business objectives.

Our 96% client retention rate speaks for itself.

8,000⁺

Associates

96%

Client retention rate

\$38bn

Over \$38 billion premiums placed

125

Clients in over 125 countries

60,000⁺

Clients

100⁺

Offices worldwide

10.3%

Annual organic growth since 2000

\$1.8bn

Billion revenue

90%

Reinvestment due to our private ownership

Independence Changes Everything

Our private ownership frees us to act always in the best interest of our clients, and creates an entirely different dynamic – one that's focused on their success.

There is no such thing as a pitch team at Lockton – the people you engage with at the start are the people who will be by your side throughout your relationship with us.

As our most valuable asset, our Associates are empowered to go above and beyond to make our clients' businesses safer, smarter and more profitable, helping them respond quickly to changing markets and growing risks. We don't promote our best people away from servicing clients, and we keep management infrastructure to a minimum.

As we aren't driven by the quarterly pressure of financial markets, independence frees us to re-invest continually in our business and the development of our Associates. Lockton's people are intelligent, insightful, innovative thinkers who forge meaningful, long-term client relationships. They share the Lockton family's desire to remain independent client advocates and they thrive in our 'start-up' culture.



Who we are



ENTREPRENEURIAL SPIRIT

We have a strong entrepreneurial culture that's complemented by the scale and expertise of over 100 worldwide offices. This brings about something quite extraordinary in the insurance business—local partners with the focus and freedom to do what's right for your business that can also draw on deep global resources to deliver the very best results.



CREATIVE THINKING

With Lockton, you get something you may not be used to with insurance—creative thinking. No matter what risks you face, we'll help you overcome them with innovative solutions tailor-made for your business—even if we need to invent them anew.



EMPOWERED PEOPLE

Our people have an unmatched work ethic, and go above and beyond to make your business safer, smarter and more profitable. The best and brightest are drawn to Lockton because they want to make a difference. They're voracious doers who know how to help clients respond quickly to changing markets and growing risks.



TRUSTED PARTNERS

We're laser focused on client needs and embrace your challenges as our own. Together, we work as partners to proactively achieve long-term goals — while protecting your interests at every turn. We'll work tirelessly to strengthen your business with the absolute best in risk management, insurance, employee benefits consulting and retirement services.

Lockton Global

UNEXPECTED



Our entrepreneurial culture is complemented by the scale and expertise of over 100 worldwide offices. To our clients, this means empowered local partners with the focus and the freedom to do what's right for their businesses.

Lockton Global

Lockton Global is the largest insurance broking partnership in the world.

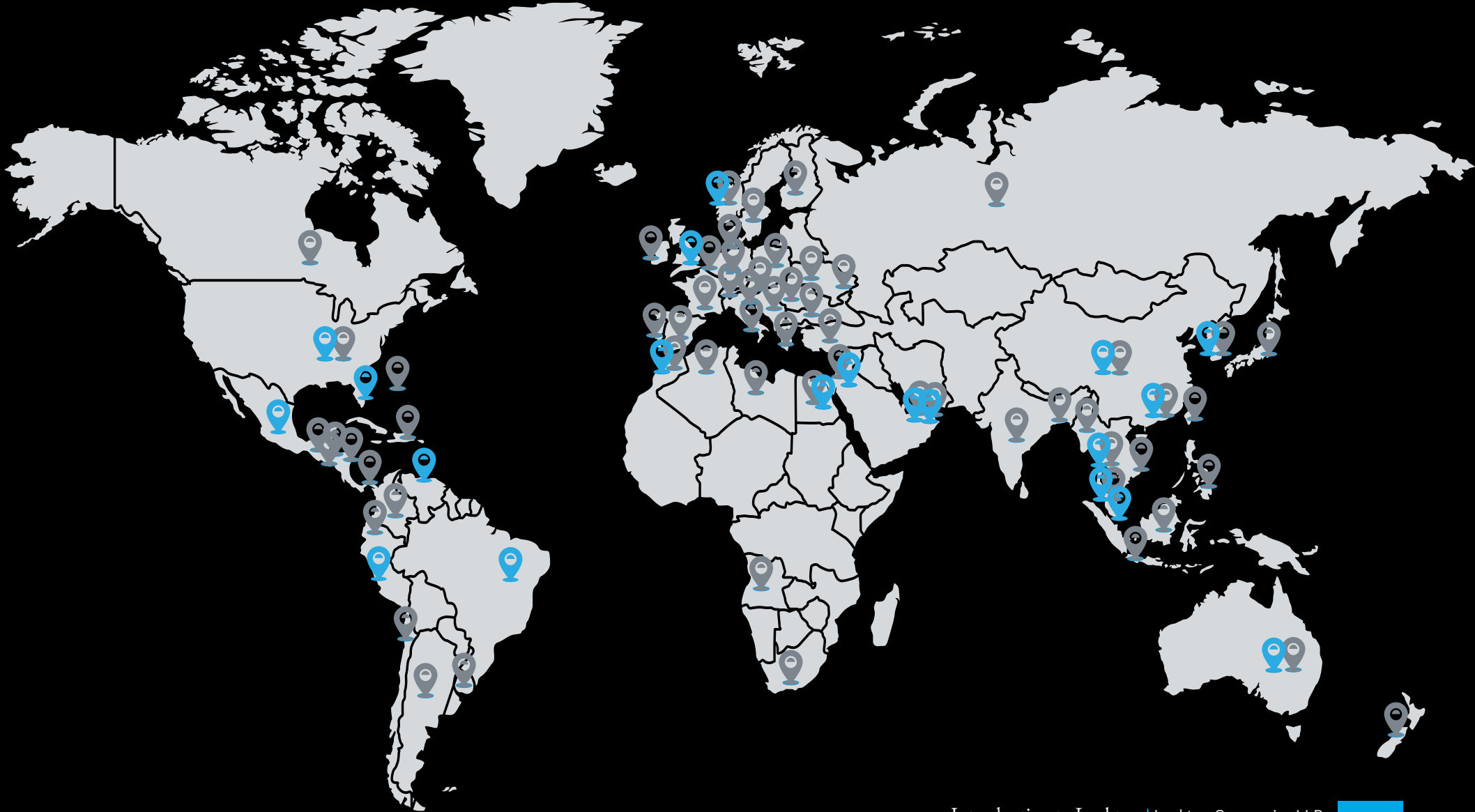
The 38 partners represent more than 125 countries and serve the risk management and employee benefits needs of our clients around the world.



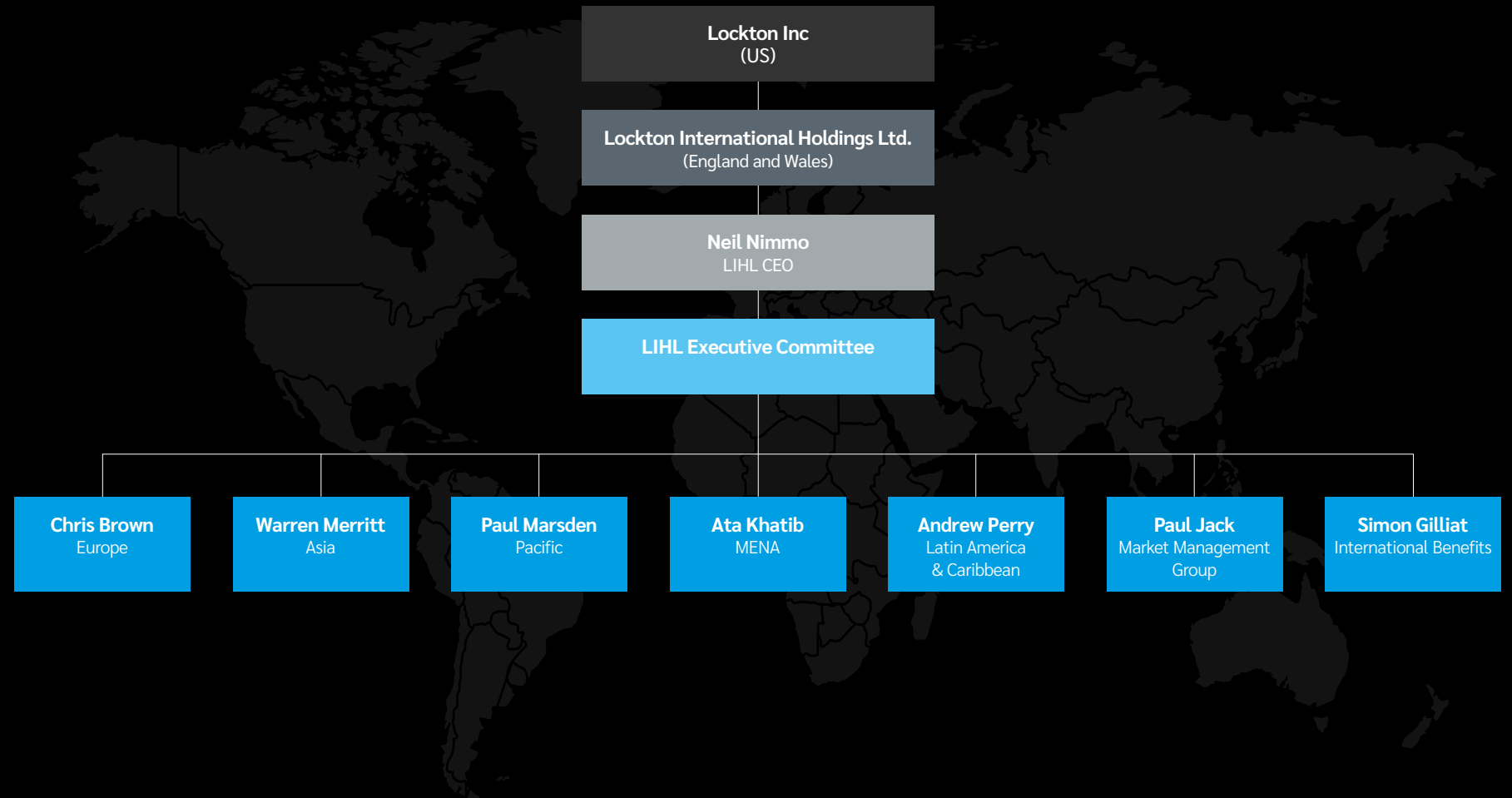
Lockton Offices



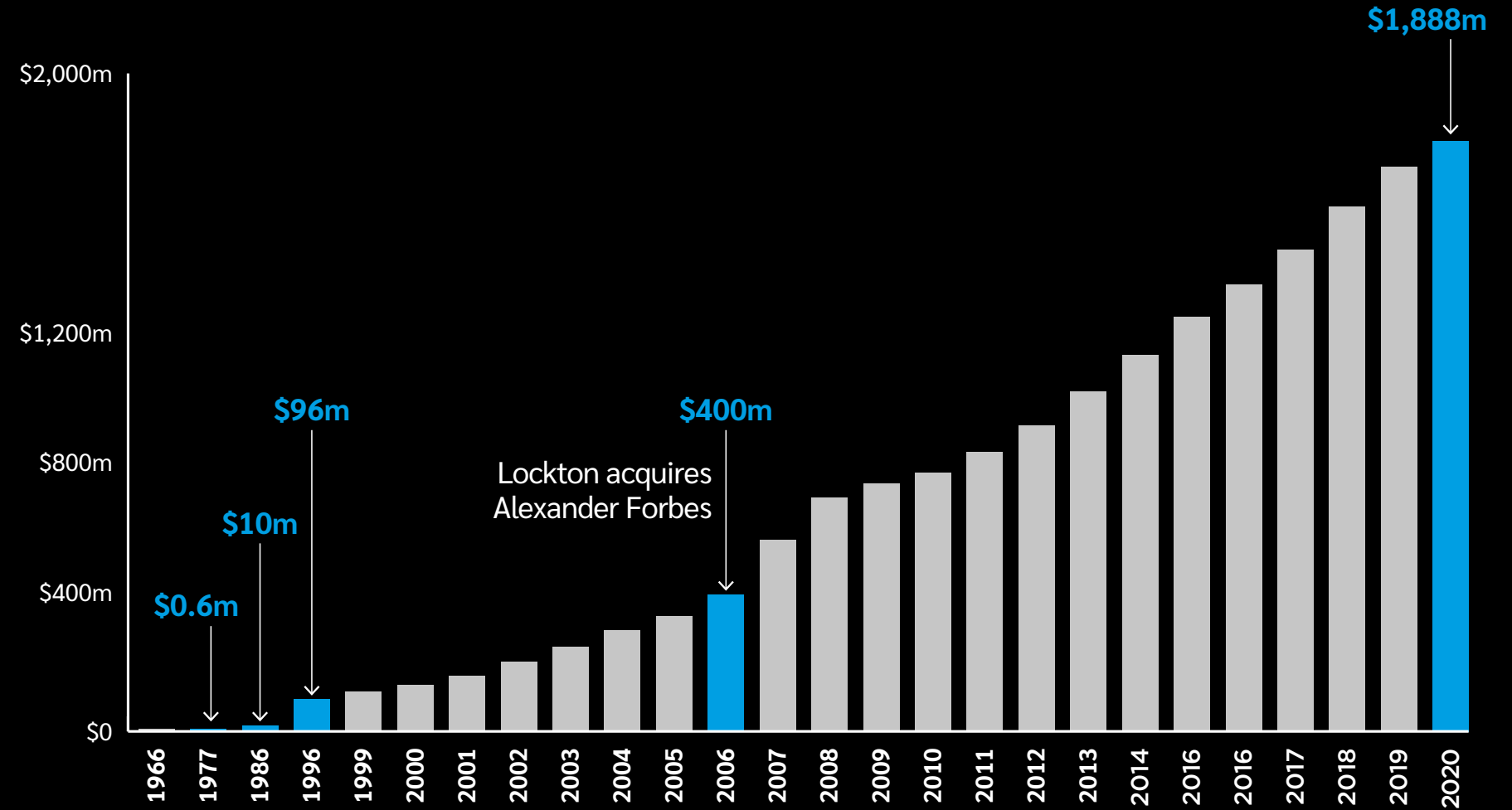
Lockton Partners



Our International Structure



Lockton Group Historical Revenue



Testimonials

“

Our ability to go into new businesses and have Lockton partner with us helps us to understand strategies that will make us more successful – that’s our competitive edge.

- CEO & Founder | Sabal Financial

“

While I was in London, it was such a pleasure to meet with the underwriters, and awe-inspiring to see first-hand how Lockton’s brokers negotiate with the underwriters at Lloyd’s. It made me respect what they do for us on a daily basis even more.

- Insurance Buyer | Capital Dynamics

“

The environment you have created can only help encourage the right behaviours and the more I think about it the more I think our values as two businesses are aligned which is no doubt why our relationship is as strong as it is.

- Finance and Supply Chain Director, Nichols plc (Vimto)

“

I know that I will get the truth. It won’t be sugar coated, but it’ll be good advice.

- CEO | Braemar Estates

Products and practice areas



Accident & Health



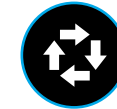
Contingency



Food & Drink Practice



Marine, Cargo & Transportation



Product Recall



Transactional Risks



Analytics & Risk Control



Corporate Risks



Global



Motor Practice Group



Professional Indemnity



Wholesale



Aviation



Cyber Security



Global Energy



Political & Credit Risks



Real Estate & Construction



Cargo & Logistics



Employee Benefits



Healthcare



Political Violence & Terrorism



Reinsurance



Checkmate



Financial Risks



Kidnap & Ransom



Private Clients



Sport



Visit our website for more information on all our products & services

Our culture

INCLUSIVE

Independence
gives our people
the singular focus
to treat our clients
risk as their own,
working harder
and smarter to
guarantee results.



Corporate Social Responsibility

The Lockton CSR programme is built on three pillars: community, environment and charity. We are committed to conducting our business responsibly, and to supporting the communities in which we live and work in.



Community

Contributing to the communities we operate in has always been a crucial aspect of our core values, and our track record of volunteering and fundraising demonstrates this ongoing commitment. Despite recent challenges due to Covid-19, our Associates have continued to support our communities, from schools and hospices, to carers groups and public spaces. This year, we launched the 'Lockton Cares' Covid-19 community campaign, a global effort to make a difference in our local communities.



Environment

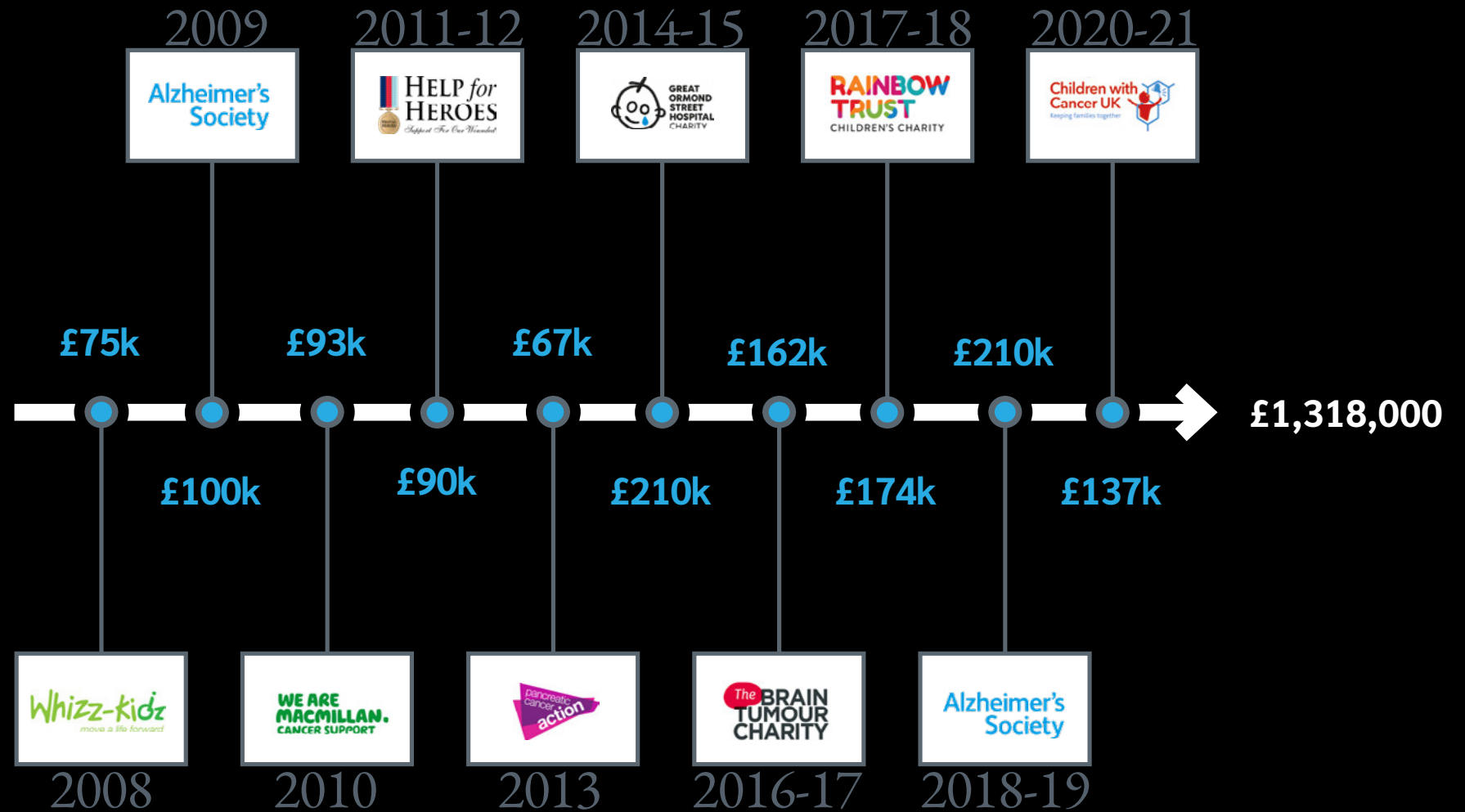
When it comes to our environment, we seek to minimise our carbon footprint, and act as a force against climate change. In light of our efforts over the last year, we were delighted to be awarded a grade 'A' rating for climate change supplier engagement by CDP, the world's leading environmental disclosure platform. In the last year, we also became the first London broker to achieve carbon neutral status.



Charity

In total, Lockton Associates have raised over £1.3M for charity since 2008 – an achievement we are incredibly proud of. In 2019/20, we raised £137,000 for Children with Cancer UK and although Covid-19 affected fundraising plans, we opted to continue our relationship with the same charity throughout 2020. The Lockton shareholders also donated \$500,000 globally for distribution to the organisations that have directly fought the coronavirus or have been impacted. This total was further increased by local fundraising efforts.

Our journey with our charity partners



Our culture

As a family-owned organization, we're not driven by the quarterly pressure of financial markets. This kind of independence frees us to always act in the best interest of our clients and creates an entirely different dynamic—one that's focused on your success.

Independence changes everything



Stay connected



UNCOMMONLY INDEPENDENT

Lockton Companies LLP authorised and regulated by the Financial Conduct Authority.